



MHA is pleased to announce, through our partnership with Community Specialty Pharmacy Network (CSPN), a tremendous opportunity for MHA members to participate in CSPN's Bayer Betaseron Program.

CSPN and MHA have a formal partnership that was created to focus on the specialty pharmacy class of trade. The commitment from both partners is to combine resources, efforts and focus to bring specialty pharmacy agreements to the marketplace. CSPN was the driver of this specific agreement and was able to create this specialty pharmacy contract based their unique specialty pharmacy service model.

These types of agreements are not your traditional GPO contracts. They require specific data elements and reporting responsibility on behalf of each eligible pharmacy. CSPN has developed a web-based data collection tool to provide the required data to Bayer. This tool is powered by Vital Outcomes and is provided free of charge. Each MHA member store will be required to access a secure website via the internet and enter the necessary data.

In this provider service agreement each eligible MHA member agrees to provide weekly dispense information on Betaseron and all other products dispensed for the treatment of Multiple Sclerosis, (i.e., Avonex, Copaxone, Rebif and Tysabri). Based on the information provided by each eligible MHA member you can earn rebates on compliance and service level.

Compliance Rebate: Paid quarterly and will be calculated by Total refills in current quarter divided by Total patients from previous quarter multiplied by 3 which equals compliance measure. Please see example below:

$$\text{"Compliance Measure"} = \frac{\text{Total Refills in current Contract Quarter} *}{\text{Total Unique Patients} * } \times 3$$

* For all uniquely identified patients who received a dispense for Product in the prior Contract Quarter.

Service Level Rebate: Paid quarterly and will be calculated by Date Dispensed minus Date Rx received divided by Total of first dispenses for Rx which equals Time to dispense. Please see example below:

Time to Dispense = $\frac{\text{Sum of (Date Dispensed or Returned - Date Recd by Specialty Pharmacy) for each Rx}}{\text{Total First Dispenses for Prescriptions}}$

Each eligible MHA member store will be eligible to receive individual rebate of 0.04% times WAC for the above two measures.

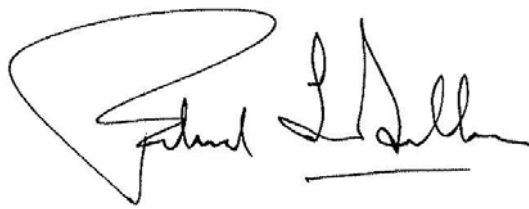
In addition to the value of the rebate program, Bayer has set up a "Betaseron Hub" where new referrals

are sent in by physicians. The Hub verifies eligibility, works on "prior authorization," enrolls patient in "Beta-Plus" support program and patient assistance if necessary. Once all this is done a clean referral is then faxed to a participating "specialty pharmacy." Our goal is to demonstrate to Bayer, through the combined efforts of CSPN-MHA, that a coalition of independent specialty providers is capable of serving patients referred through the "Betaseron-Hub" and to be included in this process in the future.


The CSPN-MHA specialty team will be available to lead you through a web in-service and answer all of your questions in order to get you set up to access this new contract.

In addition, in order to participate, each MHA member store must review and sign the attached Bayer Participation Agreement ([click here](#)) and Business Associates Agreement for Vital Outcomes™ Services ([click here](#)) and fax them back to Stacy Kreiner of CSPN at 703-842-0849.

MHA looks forward to future co-branded ventures through our partnership with CSPN.

A handwritten signature in black ink, appearing to read "Ed Dillon". The signature is stylized with a large, sweeping initial "E" and a horizontal line under the name.

CSPN-President Ed Dillon

A handwritten signature in black ink, appearing to read "Richard Bulich". The signature is written in a cursive style with a small star above the "i" in "Bulich".

MHA-Sr. Vice president specialty
Pharmacy-Richard Bulich