



Keeping Specialty Medications in our Community Pharmacies

News Release

FOR IMMEDIATE RELEASE

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CSPN Names Nick Calla, Vice President of Industry Relations

Drexel Hill, PA – Community Specialty Pharmacy Network (CSPN) CEO Gerry Crocker today announced Nick Calla as Vice President of Industry Relations. “We are excited to announce that Nick Calla is joining CSPN’s senior management team. Nick brings a wealth of talent and experience in the specialty pharmacy arena. Nick’s responsibilities will include leading our contracting initiatives with specialty manufacturers and assisting in the development of our specialty provider network solutions.”

Nick Calla, RPh, is coming to CSPN from Walgreens where he worked as the Vice President of Trade Relations for Walgreens Specialty Pharmacy. There he had responsibility for business development and key account management, which included working with specialty drug manufacturers to gain access to key products; as well as; the promotion of clinical programs designed to enhance product utilization and improve patient outcomes.

Prior to Walgreens, Mr. Calla worked as Director of Clinical Programs and Network Administration for Eckerd Health Services. Mr. Calla was also President and General Manager of Oncology Pathways which was a group organization founded by the UPMC Cancer Center and Medmark Specialty Pharmacy. Therefore, Mr. Calla has experience working with both pharmaceutical manufacturing and retail pharmacy community and has also participated in several pharmacy and therapeutics committees.

He is a member of the National Association of Chain Drug Stores, Academy of Managed Care Pharmacy and the Pharmaceutical Care Management Association. Mr. Calla has expertise in the area of compliance, disease management, intervention programs, and in the area of negotiations with providers for a network.

Nick received his Bachelor’s Degree in Pharmacy from the University of Pittsburgh. Nick also received a Jurist Doctorate from Duquesne University. In addition, Nick has completed fellowship programs at the University of Pennsylvania, University of Southern California and Harvard University.

President of CSPN, Ed Dillon, stated “We are extremely pleased that Nick is joining the CSPN team. The industry knowledge and associations he brings to our organization will prove invaluable in our growth & development of our Hi-Touch when you need it, Hi-Tech when you don’t model.”

CSPN is the largest community specialty network in the country with over 170 member pharmacies that provide a unique distribution channel which allows immediate availability of critically required specialty medication. It is delivered by a compassionate, highly competent staff of pharmacy professionals dedicated to improving patients’ lives. For more information about CSPN visit www.cspnrx.com.

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